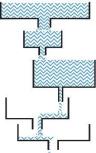


Critical Chain Project Management

Advanced

- Training material -





Paris, 24th of May 2019 Version 1.0



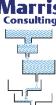


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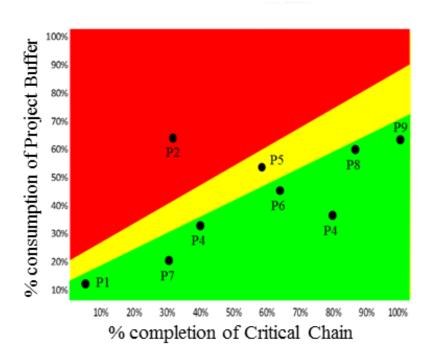
- 1. Introduction
- 2. Advanced project scheduling with Critical Chain
- 3. Identification of the capacity constraint in the project environment

Marris Consulting

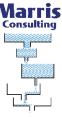
- 4. Monitoring of project portfolios the Critical Chain way
- 5. Communication with customers

Consulting

- 6. Focused continuous improvement
- 7. Critical Chain, Lean Engineering & DFSS
- 8. CCPM software solutions comparison
- 9. Conclusion



Marris



Training objectives

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- Deepen the details of CCPM planning
- Apply CCPM to different types of projects and portfolios
- Identify the capacity constraint in a project environment
- Know the constraints and selection criteria for a CCPM software
- Know how to perpetuate and exploit the benefits of Critical Chain

Marris Consulting

Consulting



Our ambition: to help you achieve all the benefits of CCPM in terms of time, efficiency and speed



• Finish almost all projects on time ...

Introduction

- ... within budget ...
- ... and the initial specifications.
- Realize the projects 2 times faster.
- Finish twice as much projects per year with the same resources.







Consulting

For each project typology, it will be necessary to create its own standard schedule

- The project typology is a tasks networks categorization of different projects in an enterprise. The classification by typology allows you to create a standard schedule according to the project type.
- For example in a product development portfolio (Research, Development & Industrialization) we can identify different families of projects:
 - Development of (real) new products,
 - Development of a variant or improvement of an existing product
 - Change of production process or material for an existing product
 - Adaptation of a product to a new country
 - Research / Technological watch



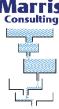


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Having standard schedules is a more of a Lean Engineering idea than a CCPM invention



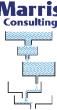
The progressive development of schedules is judicious for long and complex projects



- Long and complex projects are divided into successive phases, each of which can be entrusted to different project managers.
- Some of these phases will only be completed months or even years after the start of the project. So there is not the needed visibility on tasks and resources availability to plan the entire project all at once.
- In addition, CCPM scheduling requires a certain level of detail, so it makes sense to plan precisely the short-term activities, and more macroscopically the medium and long-term activities. As the project progresses, when the expected specifications and deliverables become clearer, detailed phase planning can then be performed.
- This method of progressive development is called *Rolling Wave Planning*.







The Critical Chain is the constraint, the backbone of the project

- When developing the project schedule, you must choose and create the "least bad" Critical Chain:
 - © Marris To reduce the duration of the project and obtain a project end date accepted by all,
 - To limit the multiplication of parallel tasks with similar durations. This makes the schedule fragile and vulnerable to changes of Critical Chain during the project execution, and it favours the appearance of quasi-critical chains.
 - To keep the Critical Chain in its area of expertise or in the direct control area of the project manager (not having> 50% of his Critical Chain in subcontractors, suppliers, etc. ...)
 - To avoid any poor dimensioning of the project buffer
 - A robust and stable Critical Chain allows the simplification of the communication and the focus of the team.

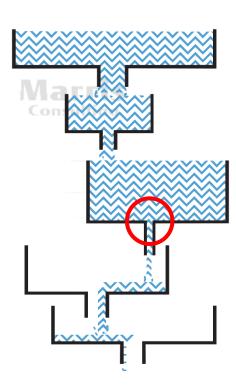


Choose its constraint in order to avoid an unstable Critical Chain and thus reduce the risk of non-compliance with the commitments

Marris Consulting

How to identify the constraint in a projects portfolio

- Companies (factories, engineering departments ...) and other organizations inevitably have unbalanced capacities.
- Annual budgets pretend to balance organizations but they don't succeed.
- There is always a constraint somewhere in the system.
- One hour lost on that constraint (the bottleneck)
 - = one hour lost for the system = one hour of lost sales.
- One hour gained on a non-bottleneck is an illusion. A non-constraint must only work according to the constraint's requirements.
- A dual view is mandatory: different rules for constraints and nonconstraints.



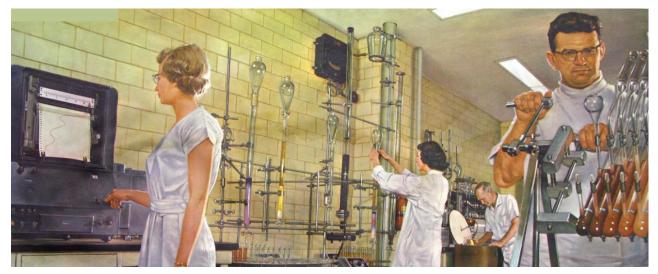
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The sum of local optimums is not equal to the global optimum

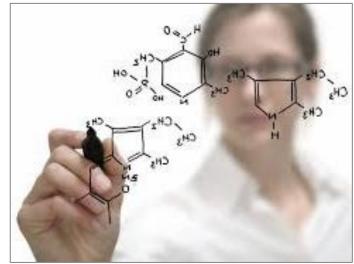
Viarris Consulting

Today 75 to 80% of companies are mistaken when identifying their bottlenecks. The percentage is even higher in project environments

- A 280 person R&D department of a leading Animal Health Pharmaceutical firm.
- They thought the constraint was their 19 key research scientists.
- In fact it was their Industrialization Department because of an outsourcing decision 3 years before. This had tripled the workload on these 9 people.
- So the new drugs developed were all waiting for this department to define how and where they were going to be produced.







Consulting

Communication to customers depends on their project management maturity and on the deadlines criticality

- To face their suppliers' delays, customers pad their operations with margins and impose unrealistic lead times.
- The ability for a supplier to ensure on-time delivery increases its power of negotiation and allows him to regain its customer's trust
- CCPM scheduling represents a dialogue and negotiation tool with the customer (taking into account the customer and suppliers needs, communication on the impact of a change of specifications,...)
- CCPM scheduling should be integrated and used from the responses to bid solicitations in order to improve communication between the business manager and the project manager.
- The process of response to calls for tender can also be managed with CCPM (to control the response lead time, and anticipate/control the availability of critical resources).



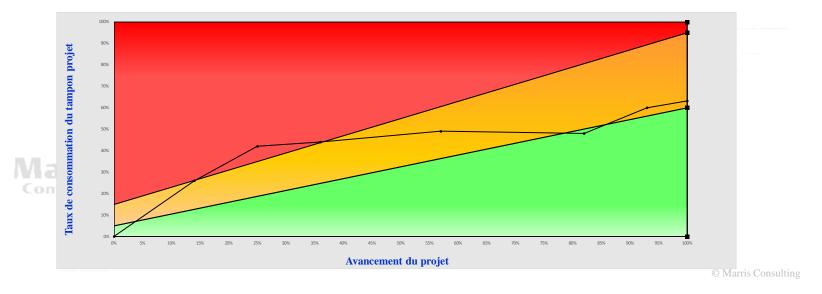
Customers must gradually understand the advantage provided by suppliers using CCPM



Consulting

The project buffer is consumed according to the successive realization of the critical tasks

- The project buffer is not always consumed because of uncertainties on individual tasks.
- During each progress assessment, it is important to understand the cause(s) of consumption of the project
 buffer.
- To maximize the benefits of the Chain Critical method, the analysis of these causes will allow to launch continuous improvement actions during and at the end of each project.



The ''Fever Chart'' makes it easy to control a project but does not analyze the causes of consumption of the project buffer



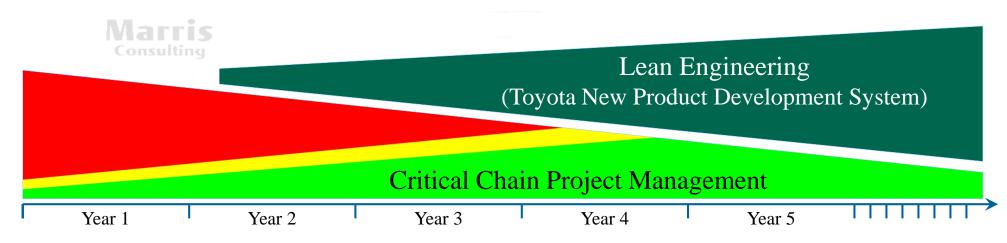
For New Product Development projects, CCPM is an ideal predecessor to Lean Engineering



- Lean Engineering or Lean Product & Process Development (LPPD) aims at:
 - Producing better products to satisfy the customers
 - © Matris Making production more efficient
 - Improving the process of development « Products and Production System »



- To initiate a real LPPD approach requires to plan and anticipate, to carry out tests, to capitalize on experience and feedbacks.
- But in a chaotic mode, it is not possible to implement such an approach.
- Thus CCPM is required to stabilize the system and free up time for a Lean Product & Process Development implementation.





See Philip Marris' conference on this subject (in French): "Critical Chain + Lean Engineering"









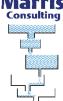
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The video: https://youtu.be/WpoDQpFxEoI

Conference material: http://www.marris-consulting.com/formations-actualite/conferences/conference-progection



Critical Chain deployment requires a software tool adapted to the needs and specifications of the organisation



- Numerous software solutions exist on the market to work the Critical Chain way, including traditional project management software which developed CCPM options, or other editors who propose add-ons or independent software based on CCPM principles.
- The challenge consists in choosing the right solution depending on the specificities of the implementation, as well as the current and future requirements.
- In addition to the cost it represents, many parameters have to be taken into account to choose the tool.
- We have edited a CCPM software comparison, it includes about ten software, which represent a limited panel only.
- Comparison criteria of this study are not comprehensive, but help to guide the decision.



















Comparison of CCPM software





Critical Chain Project Management: too good to be true!?

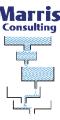
- Finish almost (80% to 100%) all your projects on time...
- ...within budgets...
- ...and initial specifications.
- Finish projects twice as fast.

Consulting

- Finish twice as many projects per year with constant resources.
- Improve quality of life for everybody.

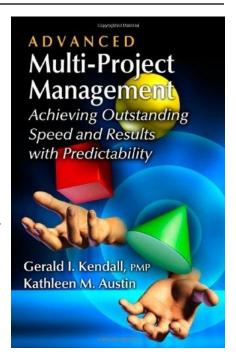


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List of the >350 companies using Critical Chain

3M, ABB, "ABB AG, Power, Tech. Division", ABB Cordoba, ABB Halle, Abbott Labs, Accoat, "Action Park, Multiforme Grupo", Adirondack Oral & Maxillofacial Surgery, Advanced Energy Technology, Advasense Technologies, Aerojet Corporation, Agilent Technologie, AHIS-St. Vincent Health, Air Force Institute of Technology, "Airgo Networks, (Qualcomm)", Airshow Inc., "Alcan Alesa, Technologies", Alcatel, Alcatel-Lucent, Alfa Lava, Alna Software, AMCC, AMD, Amdocs, American Rubber Products, AMGEN, Andover Healthcare Inc., Applied Plasmonics, AREVA, Arterain Medical, Atomic Energy of Canada Ltd., Avaya, Avitronics, BAE Systems, Balfour Beatty, Barco, Baxter, Bell Canada, BHP Billiton, Bimba Manufacturing, Boeing (Military), Boeing Space & Intelligence Systems, "Boeing Wing, Assembly", Bosal, Bosch Rexroth Ltda., Boston Scientific, Bovis Pharmaceuticals, BP Oil, Brice Manufacturing, BT Radianz, BVR Technologies Company, C.F. Roark Welding & Engineering Co. Inc., C.N. Cotrentes, CAE USA, "Californie, Department of Corrections", Callaway Golf, Celite Corporation / World Minerals Columbia Industries, Celsa Group, Central Dupage Health, Central Nuclear Almaraz Trillo, Chrysler, Clopay, Coca-Cola, Colgate Palmolive, Computer Sciences Corp, Confluence UK, Conoco, Converge Medical Inc., Corning Cable Systems, Cray, Inc., Cueros Industrializados del Bajio S.A., Cytori Therapeutics, Inc., DaimlerChrysler UK, Danfoss, Danisco (Genencor), Del Monte Foods, Delta Air Unes, Inc., Delta Faucet Company, Detroit Diesel Reman-West, Dr. Reddy's Laboratories, DuPont, e2V Semiconductors, Eastman Kodak Company, ECI Telecom Ltd., Eclozion Informatique, Edwards Lifescience, eIRcom, eIRcom, Embraer, emcocables, Emesa, Erickson Air-Crane, Ericsson, Estonian Telephone, Ethicon, ExxonMobil Chemical, Fairchild Semiconductor, Fisher Controls, Fluid Brasil Sistemas E Tecnologia, Fluke Corporation, FMC Technologies, Fonterra, French Air Force, Fuel Cell Energy, Gambro Healthcare, GE Industrial Systems, General Dynamics, Gillette, GlaxoSmithKline, Graftech, Hach, Halliburton, "Hamilton Beach, Brands, Inc.", "Harris, Semiconductor", Hawker Beechcraft, Heineken, Heineken, Spain, Henkel, Hewlett Packard, Hitachi Computer Products, Honda, Honeywell, "HP Digital Camera, Group", IBM, IKEA Trading und Design, Ismeca Europe Semiconductor, "Ismeca, Semiconductor", ITT Canon, ITT Corporation, ITT Space Systems, Johnson & Johnson, Kawasaki Heavy Industries, Ltd., Kraft Foods, L-3 Communication Systems, "LeTourneau, Technologies Inc.", Lockheed Martin, Lord Corporation, LSI Logic, LSI Logic, Lucent Technologies, M&M Precision Systems, Marshall Industries, Marvell, McKee Foods, Medtronic, Medtronic, Medtronic, Europe, Medtronic, Inc., Merck Medco Managed Care, Merichem Chemicals & Refinery Services, Microsoft, Milwaukee Forge, Motorola, NASA, Nike, Northrop Grumman, Numonyx, Oregon Freeze Dry, Owens-Illinois, "Oxford-Radcliffe, Hospitals, UK", P&G Pharmaceuticals, Pharmacia, Philip Morris, Philips Semiconductors, Pioneer, Portsmouth Naval Shipyard, Puget Sound Naval Shipyard, Qualcomm, Railcare Wolverton, UK, Raychem, Raytheon, Rex Materials Group, Roche Diagnostics, Rolls Royce, RSA Security, SAAB Avionics, SanDisk, Sapient, Seagate Technology LLC, Shea Homes, Siemens, "Siemens Generator, Engineering", Skoda Power, Skye Group, Sony Ericsson Mobil Communications, Spectranetics, Spirent Communications, Spirit Aerosystems, Sprint, Sun Microsystems, Sylvania, Symbian, Tadiran Spectralink, Tata Steel, Tecnobit, Tektronix, Tellabs, Tenet Health Care, The Boeing Company, ThyssenKrupp, Timco, Tripod Data Systems, Inc., TRS Refrigeration, TT Technologies, Tundra Semiconductor, Tyco Electronics, Tyco Healthcare, U.S. Air Force (multiple bases), "U.S. Army Fleet, Support", "U.S. Army, Corpus, Christi", "U.S. Marine Corps, (Multiple bases)", Unilever, United Behavioral Health, UPC Technology, US Air Force, Valley Cabinet Works, Vascore Medical, Ventana, Volvo, Von Ardenne, Workscape, Xerox Corporation.



Source: "Advanced Multi-Project Management Achieving Outstanding Speed and Results with Predictability" 2013 book by Gerald I. Kendall & Kathleen M. Austin.

Appendix © Marris Consulting



References of Critical Chain implementations throughout the world (#1/10)

	Industry	Project Type	Company	Results	Reference
	Power	Engineering	ABB AG, Power Tech. Division	Throughput increase over 33% from 300 Bays to 430 Bays per year.	www.realization.com
on	Power	Engineering	ABB Cordoba	Engineering cycle time reduced from eight months to three months.	www.realization.com
	Power	Repair	ABB Halle	Number of projects completed per year increased from 42 to 54, >25%.	www.realization.com
	Construction	Theme park design, install, and commission	Action Park Multiforme Grupo	Increased number of projects completed from 121 to 153.	www.realization.com
	Communications	Product development	Airgo Networks (Qualcomm)	Cycle time improved from 19 months to 8 months.	www.realization.com
	Airpot terminal administration and management	Various building projects	Airplan (Colombia)	2 pilot projects : Control tower project & project of terminal extension finished on time	www.tocpractice.com
	Aluminum	Engineering	Alcan Alesa Technologies	Number of projects completed increased over 30%.	www.realization.com
	Communications	Telecom switch design	Alcatel-Lucent	Increased throughput by 45% per person.	www.realization.com
	Software	Software development	Alna Software	Cycle time reduced by 25% and project completions increased 17%.	www.realization.com
	Automotive	Product development	Alpine Electronics	Delivery dates compliance rate went from 22% to 88%	www.japan-toc-association.org



References of Critical Chain implementations throughout the world (#2/10)

Industry Project Type Results Reference Company Customized software 14% increase in revenue/man-month; 20% reduced cycle time. Communications Amdocs www.realization.com development IT IT installation Avrio (Hitachi Data System) Remote site installation time reduced by 54% www.exepron.com +23% trhoughput (number of projects completed per month), Glass Manufacturing Engineering (ETO + NPD) Asahi Seisakusho Overtime rate reduced by 35%, +50% increase in revenues with www.realization.com ¥50M in profits Actual versus planned went from +200% to -20%. Between 20% Manufacturing Boiler installation Babcock www.tocpractice.com and 55% reduction of manhours. 40% reduction of cycle time Aircraft manufacturing BAE/RAAF Reduction of TAT (TurnAround-Time) by 43% Aerospace www.exepron.com Project delivered 9.5 weeks earlier than estimated, which was 45 weeks earlier than actually contracted (the contracted delivery www.goldratt.co.uk Building Civil Engineering **Balfour Beatty** date was the client's deadline) - in spite of increased scope of 25% reduction in hours needed to complete Engineering **BHP Billiton** www.realization.com Resource project and project finished three weeks early. Boeing (Military) Reduced required wing assembly time by 50%. www.goldratt.com Aerospace Engineering Boeing Space & Doubled throughput and decreased cycle time by 28%. Aerospace Design and assembly www.realization.com Intelligence Systems Boeing Wing On schedule, under budget. Reduced required wing assembly www.golddratt.com Aerospace Engineering Assembly time by 50% (F-22).



References of Critical Chain implementations throughout the world (#3/10)

Reference Industry Project Type Company Results 100% on-time delivery. +27% turnover. 30% cycle time Machine manufacturing Packaging line development Bosch Packaging Systems www.japan-toc-association.org reduction for projects >2500 hours Bowne & Co (Rapid Solution Due date performance improved by 30%, lead times reduced by IT Professional Services Communications www.realization.com (eg: website) Group) Saving of over \$700 million with accelerated project and BP Oil Energy Cleanup www.pinnacle-strategies.com production required to meet project needs. Increased due date performance from 60% to 95%. Power Engineering C.N. Cotrentes www.realization.com Reduced cycle times by two to four months, with a \$37 million Software Flight simulation systems CAE USA www.goldratt.com increase in the number of profitable programs. IT IT Caesar 95% of projects on time. www.tocico.org Californie Built and opened new mental hospital in 6 months that other Construction New hospital facility www.vectorstrategies.com Department of Corrections approaches failed to do in 12 months. Software IT Celsa Group Increased completion of SAP projects from 15 to 20 per month. www.realization.com Central Nuclear Increased number of projects completed from 19 to 24-30 per Power Engineering www.realization.com Almaraz Trillo month. Cycle time for prototype builds reduced from 10 weeks to 8 Automotive Chrysler Product development www.realization.com weeks.

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References of Critical Chain implementations throughout the world (#4/10)

Industry Project Type Company Results Reference Cliffs Natural Iron ore mining Truck overhauls Overhaul duration reduced by 67% www.sinclairassociates.com Resources Michigan Operations Financial services Software development Confluence UK 95% of projects on time. www.criticalchain.co.uk Building Bank construction Construtora Veloso Triple revenues in 2 years. 98% on-time delivery www.tocico.org 2011 Results after 1st implementation : 26% cycle time reduction for SAP module implementation Building SAP Implementation Daiwa House www.realization.com Results after 4 years CCPM: +160% of completed projects per year - compared to 2011. >25% gain on project duration for 58% Biotechnology Engineering Danisco (Genencor) Increased from 20% projects on time to 87%. www.realization.com 23% increase in engines produced per year; 30% reduction in Delta Air Lines, Inc. www.realization.com Aerospace Repair engine turnaround time 83% increase in projects completed in first 12 weeks; 75% Product development Dr. Reddy's Laboratories Pharmaceutical www.realization.com increase in new product launches year over year. Energy Installation Duke Energy Doubled thoughput in 3 months www.realization.com Design and Cycle time reduced from 38 months to 23 months. Semiconductor e2V Semiconductors www.realization.com manufacturing On-time delivery improved from 75% to 98%+. Average cycle Network design and Communications eIRcom www.realization.com time was reduced from 70 days to 30 days. installation



References of Critical Chain implementations throughout the world (#5/10)

Industry Project Type Results Reference Company From 40% to 90%+ of projects on time; lead time reduced from IT eIRcom www.toc-goldratt.com Communications 150 days to 30 days. Within the Test Equipment department, 70% of on-time or <1-Defense Electronics Elbit Systems www.tocpractice.com month delay delivery Development of Document Pharmaceutical Eli Lilly and Co Projects schedule up to 12 months, reduced to 4 months www.pmiwdc.org Management Systems On-time delivery of 100% with Critical Chain versus 60% with Product development Pharmaceutical Eli Lilly and Co www.prochain.com traditional project maganement Aircraft Turn Around Time cut by more than half (from >10 MRO Embraer www.marris-consulting.com Aerospace weeks to 5 weeks). Increase of mechanic's productivity by 70% Reduced 11 -month average project duration to 7 months. Construction Manufacturing plant emcocables www.realization.com Increased revenue by 55%, received 4 months earlier. Construction TGV station € 5 million penalty avoided. www.realization.com Emesa Refrigerator +100% throughput in 4years (number of completed projects per Compressing Product development Embraco www.realization.com year) & 11% lead time reduction Manufacturing Product development 100% on-time delivery. 75% cycle time reduction EM Strasbourg 2016 TOC conference Manufacturing Emmerson Helicopter manufacturing Aerospace Erickson Air-Crane Increased projects on time from 33% to 83%. www.realization.com and maintenance



References of Critical Chain implementations throughout the world (#6/10)

Industry Project Type Results Reference Company Measurement R&D Endress + Hauser +270% throughput, 60% higher reliability www.a-dato.com instrumentation Engineering FMC Technologies 50% reduction in test and final assembly time. www.pinnacle-strategies.com Energy Returned two out of five aircraft to Air Force (€ 300 million Military French Air Force www.realization.com Repair value). 95% reduction of pending applications. Application lead time Public Institution Efficiency improvement Guarantee Fund Lithuania www.tocico.org reduced by 88% Increased from 34 to 52 new products in first year, 70+ in second Hamilton Beach Durable goods Product development www.realization.com vear with no increase in head count. Brands, Inc. Harris Began full high-tech production in 13 months, instead of 54www.goldratt.com Semiconductor Plant construction Semiconductor month industry norm. 20% farter time to market. Improved projects on time from 90% Consumer goods Product development Heineken, Spain www.realization.com to 98%. Data Security and 40% increase in IT integration Throughput in 4 months. 97% of Lossless Compression Software integration Helion Technologies www.exepron.com projects finished on time IP cores Went from 20 aircrafts/year to 40/year. Reduction of Turn Helisota MRO Aerospace www.exepron.com Around Time by 52% **HP Digital Camera** Product development Improved new products from 6 in 2004 to 15 launched in 2005. Consumer goods www.realization.com Group



References of Critical Chain implementations throughout the world (#7/10)

	Industry	Project Type	Company	Results	Reference
	Semiconductor	Engineering	Ismeca Semiconductor	25% reduction in cycle time, from 84 days to 64 days.	www.realization.com
© Marris Cons	Manufacturing	Product development	Johnston Sweepers Ltd	90% on-time delivery	www.tocpractice.com
	Building	Bridge building	Juntos	On Design Department : Due Date Performance increased by 65%, overtime reduced by 20%, subcontractor costs reduced by 40% and CT reduced by 50%	www.tocpractice.com
	Building	Building construction	Kimly Construction Pte Ltd	30% reduction in confidence cycle, better alignment of departments & subcontractors involved in various project stages, ability to assess the impact of potential changes	GoldrattInstitute
	Energy	Design and manufacturing	LeTourneau Technologies Inc.	Reduced design and engineering from 15 months to 9 months, production engineering from 9 months to 5 months.	www.realization.com
	Building	27-floor building construction	Lithuanian building company	27-floor building construction, running late with due date several times postponed, came back under control according to schedule, delivered a month before planned.	www.exepron.com
	Aerospace	Engineering and assembly	Lockheed Martin	Cut aircraft full finish time by 57% without reducing scope.	www.goldratt.com
	Aerospace	IT	Lord Corporation	Found additional 60% capacity without hiring people.	www.vectorstrategies.com
	Semiconductor	Design	LSI Logie	Went from major tool releases were always late to released on time for three years in a row.	www.realization.com
	Aerospace	MRO	Lufthansa Techniks Maintenance International	TAT decreased by 15-20%, mechanic's utilization rates increased by 45%	www.realization.com



References of Critical Chain implementations throughout the world (#8/10)

Industry		Project Type	Company	Results	Reference
	Medical	Transformation and compliance with new technology and legislation		Within 6 months, number of finished projects/month multiplied by 2, projects lead time cut by half and 95% of projects delivered on time, scope and budget	www.tocico.org
© Marris Cons	Medical	Product development	Medtronic	Improved software release intervals from 6 months to 9 months to every 2 months.	www.realization.com
	Medical	Product development	Medtronic, Europe	Reduced project cycle time from 18 months to 9 months.	www.realization.com
	Insurance	IT	Nationale Nederlanden - Groupe Life	Due Date Performance went from 52% to 82%	www.tocico.org
	Textile	Capacity expansion	Nakoda	A scheduled 14-month project expected to be finished in May 2013, project finished in January 2013 (10-month duration)	www.realization.com
	Supply Chain	Data Systems and S/W integration	NeoGrid	25% improvement in Time and Material Cost Recovery	www.exepron.com
	Consumer goods	Sales		Increased number of sales projects completed per year from 72 to 171.	www.realization.com
	Glass	Plant engineering	Owens-Illinois	Decreased cycle time from 6 months to 2.5 months.	www.realization.com
	Health Care	Emergency room in hospital	Oxford-Radcliffe Hospitals, UK	Increased patients through emergency room from <70% within four hours to 100%, while patient load grew by more than 25%.	www.tocinternational.com
	Pharmaceutical	Product development	P&G Pharmaceuticals	Increased projects completed per quarter from five to eight, and on-time rate from 55% to 90%.	www.realization.com



References of Critical Chain implementations throughout the world (#9/10)

	Industry	Project Type	Company	Results	Reference
	Shoe producer	New Product Development	Plasticaucho	On-time seasonal delivery for new models went from 37% to 78%	www.exepron.com
ns	Rail	Repair	Railcare Wolverton, UK	100% on-time delivery. Increased from one project at a time to three.	www.realization.com
	Defense	New Product Development	Raytheon	Ontime deliveries, cost avoidance, reduction in project duration, etc example of Tracer Software : duration reduction, schedule went from 71 days to 24. \$1,8M cost avoidance	www.raytheon.com
	Manufacturing	Engineering and manufacturing	Rex Materials Group	Lead time down from six weeks to 10 days.	www.emg-toc.com
	Communications	Product development	Ricoh	New teleconference system (P3000) delivered on-time without any compromis on the initial design	www.beingmanagement.com
	Aerospace	Product development	Safran Group / Sagem	Reduced the average product development lead time of the entire portfolio by 50%.	www.marris-consulting.com
	Aerospace	Factory plant layout modification	Safran Group / Sagem	Total transformation of shopfloor layout. >80% of machines moved. Initial estimate 5 weeks, CCPM result 8 days with 4 hours of buffer unused.	www.marris-consulting.com
	Aerospace	Product development	Safran Group / Sagem	Recovery plan for an overdue critical new product devlopment programme. 300 people, 6 facilities. Project deliverables promised to client recalculated and honoured.	www.marris-consulting.com
	IT	Product Development	Seagate Technology	Cut New Product Development durations by half	www.stottlerhenke.com
	Construction	Home building	Shea Homes	Reduced cycle time by 40% from 91 days to 56 days.	www.vectorstrategies.com



References of Critical Chain implementations throughout the world (#10/10)

	Industry	Project Type	Company	Results	Reference
	Power	Engineering	Siemens Generator Engineering	Went from 110 to 128 projects completed, with 30% increase in throughput.	www.realization.com
ons	Power	Engineering	Skoda Power	30% increase in casings per year. Went from60% to 90% on-time delivery, with 20%+ faster cycle time.	www.realization.com
	Textile	Design	Skye Group	100% due date performance with 30% reduction in lead times.	www.realization.com
	Aerospace	Engineering	Spirit Aerosystems	Reduced cycle time from 12+ months to 7 months.	www.realization.com
	Building	Infrastructure building	Sub-contractor for Wroclaw city	Building roads, tram route, tram/bus station and Wroclaw stadium in order to host the UEFA 2012, all delivered on-time	www.tocpractice.com
	Plastic	Mold Manufacturing	Takagi	Overall CT decreased by average 20%, production CT decreased by average 30%, throughput increased by 30% (number of projects completed per month)	www.tocpractice.com
	MRO	Aircraft Maintenance	TAM MRO	7% reduction in TAT, ontime performance and quality increased	UNITED STATES SECURITIES AND EXCHANGE COMMISSION - LATAM Airlines
	MRO	Aircraft Maintenance	TAP Maintenance & Engineering	21 % reduction in TAT, avoidance of subcontracting expenses	www.mromarketing.aviationweek.com
	Steel	Plant maintenance	Tata Steel	68% faster project time; went from 11 -day planned shutdown to 5 days.	www.realization.com

Please note that this list only represents a small part of Critical Chain implementations, many other companies manage their projects with this approach: 3M, Abbott Labs, AMD, BELL, Coca-Cola, FEI, etc....

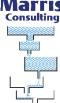


A video website: Marris Consulting's YouTube Channel

https://www.youtube.com/user/marrisconsulting/videos

YouTube Channel

45 vues • il y a 4 semaines



■ ◆ □ []

293 vues

16 5 41









production (3 min. preview of ...

37 vues • il y a 1 mois



Manufacturing - Vilnius 66 vues * il y a 3 semaines

270 vues · il y a 4 semaines Saga of writing Rolling

Logical Thinking Process Executive Summary



Bill Dettmer's ogical Thinking Process Participants Testimonials (En) Logical Thinking Process

(En) Clarke Ching "Rolling Rocks Downhill" book writing saga 39 vues * il y a 3 mois

Downhill

(En) Executive Summary Tree (TOC / LTP) by Bill Dettmer 227 vues • il y a 3 mois

(En) TOC 5 Focusing Steps Revisited - Clarke Ching 204 vues • il y a 3 mois





57 vues · il v a 1 mois

Course 2015 Participants











(Fr) Schéma des cuves et 3 types de contraintes 447 vues · il v a 6 mois

(En) Bill Dettmer about Logical Thinking Process and change. 76 vues * il v a 5 mois



(En) Bill Dettmer: "He Said, She Said" book review 55 vues • il v a 5 mois











(Fr) Problèmes du management de projets par Eric Robin 665 vues * il y a 7 mois

(Fr) Management Par les Contraintes, TOC Lean et TLS 665 vues · il y a 7 mois

Christian Hohmann

(En) Throughtput Based Decision Making by Eli 845 vues • il y a 7 mois

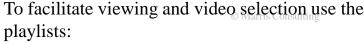












Sébastien Albouy, Director of Embraer Executive Jets Services center in Paris Le Bourget executive airport, explains how Critical Chain Project

Management helped to drastically shorten the aircraft turnaround time, thus increasing aircraft availability and the center's capacity.

(En) Embraer using Critical Chain PM for Executive Jets MRO

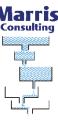
English videos

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Partager *** Plus

Ajoutée le 29 févr. 2016

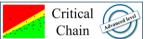
- Critical Chain videos
- Etc.

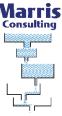


A dedicated Critical Chain website (currently only in French)

www.chaine-critique.com



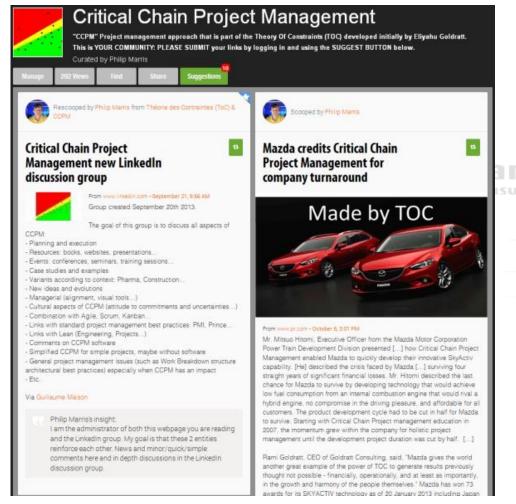




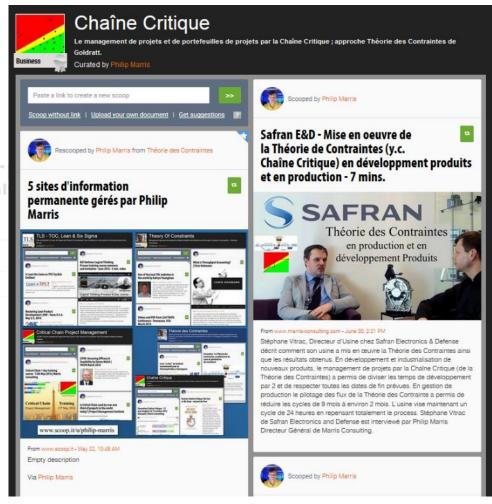
A permanent news website dedicated to CCPM

FN

http://www.scoop.it/t/critical-chain-project-management



FR: http://www.scoop.it/t/chaine-critique

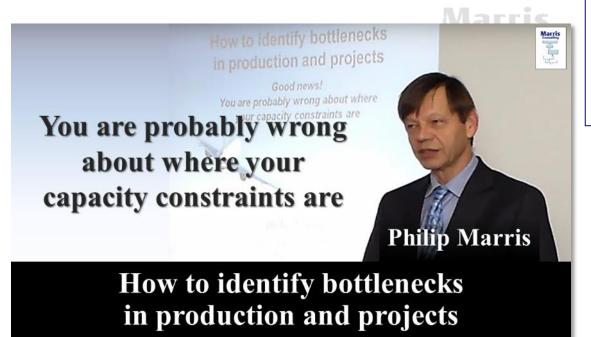


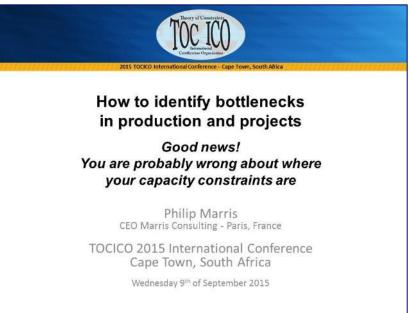
Warris Consulting

2015 Conference:

How to identify bottlenecks in production and projects

- TOCICO Annual Conference in Cape Town South Africa by Philip Marris.
- PDF available here:
 http://www.marris-consulting.com/medias/fichiers/tocico 2015 toc bottlenecks.pdf
- Video here: https://youtu.be/ulXqO86OfpU?list=PLuB3wmjsgiunMLT rrMFfHfQ33X3yft4S





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Marris Consulting hosts over 30 public or internal training sessions every year





Logical Thinking
Process









Lean Management





Critical Chain



Lean Engineering

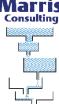






Marris Consulting:

Recognized European Critical Chain experts



Our Critical Chain projects:

- Aeronautical, satellite, pharmaceutical, software, rail and aeronautical MRO, ETO & MTO, video security systems, armoured vehicles, luxury handbags, large engineering projects...

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Our consultants experienced in significantly improving project performance



- Our training sessions:
 - Inter-enterprises training "Will you dare to finish your projects on time?" 1 day course, three times a year since 2010. Numerous internal training sessions: 1, 2 or 5 day courses (over 20 a year).

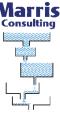
Consulting

- Our websites dedicated to CCPM and TOC
- Numerous conferences:
 - TOCPA Paris (2018), Swiss Quality Association (2017), TOCPA Guangzhou, China (2017), TOC Conference, St. Petersburg, Russia (2017), TOCICO Annual Congress (Theory Of Constraints International Certification Organisation) Berlin (2017), TOCPA Helsinki (2017), Innova Maintenance (2016), Strasbourg, France (2016), Carrefours Excellences, Paris (2016), TOCICO Cape Town, South Africa (2015), ProGection Annecy (2015), Loire Chamber of Commerce France (2015), INSA University TLS Master Rennes (annual since 2014), CNAM Management School 2014, TOCICO Frankfurt (2013), Strasbourg University 2014, Supply Chain Conference Vilnius (2013), ProGection Annecy France (2013), TOCICO Chicago (2012), Carrefour Logistiques Paris (2012, 2011), PIOM Luxembourg (2011), International Pharma Congress, Montpellier, France (2011), ...
- Articles regularly published:

Marris Consulting

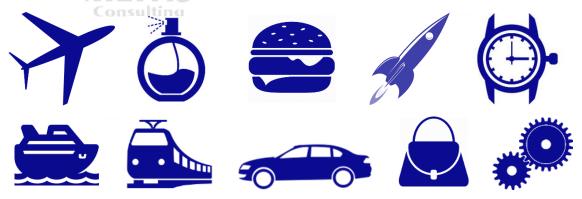
- Usine Nouvelle (at least once a year since 2010), La Tribune (2018), Industrie & Technologies (2011, 2010), Pharma Pratique (2011), Railway Gazette International (2011), Maintenance & Entreprise (2011), Logistiques Magazine (2011), Mesures (2010), Innovation & Industrie (2010), Production Maintenance (2010), ...





What we do

- Marris Consulting has a reputation for its capacity to be pertinent in nearly all kinds of industry. We have worked in over 200 companies helping in designing, making, selling and distributing:
 - cars, hamburgers, aeroplanes, perfume, trains, rockets, industrial equipment, pharmaceuticals, home delivery services, computer chips, chips (food), maintenance / repair / overhaul (MRO) of planes and trains, luxury handbags, corrugated cardboard production, the defence industry, Swiss watches, steel manufacturing, plastics, bank notes, satellites, gold mines ...
- We are committed, viscerally, to producing results. Results that are well beyond our clients' expectations. And results that last. Better still we incessantly seek to strengthen the process of on-going improvement; we want to see our ex-clients getting better and better many years after we intervened.







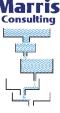
How we do it

- We understand that the hardest part of what we do is to change "people". Apart from the pertinent ideas that we must have we must directly and indirectly change individual and collective behaviour.
- We work simultaneously at all levels of the company from the front line to the board room.
- We are recognized experts in many different fields: "Lean" (manufacturing/engineering/management/..., the Theory Of Constraints, Six Sigma, Industry 4.0, DDMRP ...
- One of our key strengths is that we analyse each of our new client's business & culture and then we mix up the right cocktail of solutions. We never impose a so called industry best practise.
- We like simple solutions. Simple is beautiful.





Philip Marris presents the 38th TOCPA Conference program



We are honoured to have been able to help...



























































































Consulting

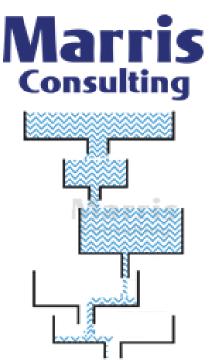
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